

R22

Code No: 781AA

JAWAHARLAL NEHRU TECHNOLOGICAL UNIVERSITY HYDERABAD

MBA I Semester Examinations, February/March - 2025

MANAGEMENT AND ORGANIZATIONAL BEHAVIOR

Time: 3 Hours

Max.Marks:60

Note: This question paper contains two parts A and B. i) **Part- A** for 10 marks, ii) **Part - B** for 50 marks.

- Part-A is a compulsory question which consists of ten sub-questions from all units carrying equal marks.
- Part-B consists of **ten questions** (numbered from 2 to 11) **carrying 10 marks each**. Each of these questions is from each unit and may contain sub-questions. For each question there will be an “either” “or” choice, which means that there will be two questions from each unit and the student should answer either of the two questions.

PART – A

(10 Marks)

- 1.a) List the four basic management functions. [1]
- b) Identify the "Father of Scientific Management." [1]
- c) Define organizational planning. [1]
- d) Recall the primary purpose of a mission statement. [1]
- e) Name the concept that refers to the number of subordinates a manager can supervise. [1]
- f) Identify the key components measured in a balanced scorecard. [1]
- g) Define group cohesiveness. [1]
- h) Describe perception in the context of organizational behavior. [1]
- i) State the basic premise of McGregor's Theory X. [1]
- j) Recognize the theorist behind the two-factor theory of motivation. [1]

PART – B

(50 Marks)

2. Summarize the evolution of management theories and explain their key contributions in detail. [10]

OR

3. Differentiate between classical and behavioral theories of management using examples. [10]

4. Illustrate the steps in the planning process with examples from an organizational perspective and brief on types of plans. [10]

OR

5. Justify the relevance of Vroom's participative decision-making model in modern organizations and brief on types of decisions. [10]

QA QA QA QA QA QA QA G

QA 6. Explain the principles of organizing and discuss the challenges in designing organizational structures with suitable examples. [10]

OR

7.a) Develop a control process framework for a hypothetical organization to enhance its performance.

b) Brief on contemporary issues in controlling. [5+5]

QA 8. Analyze the dynamics of diversity and its importance in organizational behavior. [10]

OR

9. Demonstrate the application of personality theories in understanding employee behavior with examples. [10]

10. Define leadership, motivation and assess the impact of different leadership styles on organizational success with examples. [10]

OR

QA 11. Apply Maslow's needs hierarchy theory and McClelland's needs theory to a workplace scenario. [10]

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QA QA QA QA QA QA QA G

QA QA QA QA QA QA QA G

QA QA QA QA QA QA QA G

QA QA QA QA QA QA QA G